

# The six roles of philanthropy in transformational partnerships

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## Initiating

Philanthropy can generate the spark to catalyse a partnership into existence, by leveraging social capital and creating ideal conditions and opportunities for collaboration.



## Supporting partnership development

Philanthropy can support, facilitate and co-create during the partnership development phase to enable equitable partnership structures, processes and relationships to emerge and develop.



## Funding partnership infrastructure

Philanthropy can provide resources to allow partnerships to form, function and flourish, by funding operational infrastructure and supporting learning.



## Technical assistance / capacity development

Philanthropy can provide issue-focused technical advice or delivery support, embed capacity through staff allocation, and bring or broker knowledge, skills and networks.



## Seed funding / piloting / innovation

Philanthropy can leverage its financial freedom to pilot transformational approaches, invest in innovative models to generate evidence, and explore innovative financing mechanisms



## De-risking

Philanthropy can use capital to reduce financial and reputational risk to create conditions for public and private investment, and provide guarantees or first-loss capital.

